## Message Text

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CONFIDENTIAL STATE 219669

USOECD, EXCON

E.O. 11652: GDS

TAGS: ESTC, COCOM, US, RO, GW

SUBJECT: U.S. EXPORT OF A TELECOMMUNICATION NAVIGATION SYSTEM TO ROMANIA - IL 1485 1517 1527 1584

REF:A. COCOM DOC (78) 502 B. 78 PARIS 25756

## IN RESPONSE TO THE GERMAN CONDITION:

1. THE TELECOMMUNICATIONS SYSTEM COVERED BY REF A CONTAINS ONE ELECTRONIC SWITCH. THAT SWITCH IS IN THE IMPROVED MOBILE TELEPHONE SYSTEM (IMTS) BASE STATION IN ROMANIA. ALTHOUGH THIS SWITCH CAN SERVICE UP TO ELEVEN CHANNELS WITH THE ADDITION OF CIRCUIT BOARDS AND ENGINEERING CHANGES TO THE REST OF THE IMTS, THE PROPOSED IMTS IS DEFINED TO ACCOMMODATE ONLY TWO OF THE ELEVEN POSSIBLE CHANNELS. ANY INCREASE IN THE NUMBER OF CHANNELS ABOVE TWO WOULD REQUIRE CONFIDENTIAL

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US GOVERNMENT REVIEW AND LICENSING, AS WELL AS COMMITTEE CONCURRENCE. US EXPERTS BELIEVE THE ROMANIANS HAVE NEITHER THE TECHNOLOGY NOR THE KNOW-HOW TO MAKE ANY CHANGES IN THE CAPACITY OF THE IMTS.

2. IN PROVIDING THE GERMAN DEL WITH THE ABOVE INFORMATION, USDEL SHOULD NOTE THAT WE ARE CURIOUS AS TO THE BASIS FOR THE GERMAN CONCERN. IF THE INTENT OF THAT CONCERN IS TO

BE ASSURED THAT THE SWITCH IS RESTRICTED IN CAPACITY TO THAT IN THE CONFIGURATION PROVIDED THE COMMITTEE, WE BELIEVE OUR ANSWER IN PARA 1 ABOVE SHOULD ALLAY THAT CONCERN. IF, HOWEVER, THE GERMANS ARE ANGLING FOR A DOWN-

GRADING THE IMTS BY SUBSTITUTING AN ELECTRICAL MECHANICAL SWITCH, WE WOULD LIKE TO LEARN WHY THEY CONSIDER SUCH A CHANGE NECESSARY. SUCH A CHANGE WOULD EFFECT ONLY A SMALL PART OF THE OVERALL SYSTEM TECHNOLOGY BUT WOULD BE REGARDED AS A MAJOR DOWNGRADING BY THE ROMANIANS AND COULD CAUSE THEM TO QUESTION THE RELIABILITY AND QUALITY OF THE SYSTEM.

(FYI : WE UNDERSTAND THE GERMANS ARE ON THE VERGE OF MARKETING A SIMILAR IMTS AND THEIR CONCERN MAY BE BASED ON COMMERCIAL REASONS RATHER THAN SECURITY GROUNDS.) CHRISTOPHER

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## Message Attributes

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TAGS: ESTC, US, RO, GE, COCOM

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